

Texas Tech University Health Sciences Center Purchasing Corner Newsletter

January 2012

Create a Great Vision, Draft a Sourcing Roadmap

The goals for sourcing organizations are well-defined: Get the lowest cost, meet quality standards and/or assure services or products are available where, when and in the quantity needed. As sourcing leaders, we position our teams to deliver on these goals by affecting the improvements that lead to a desired future state. But, getting to that future state without a plan is like trying to drive to a distant locale without a GPS system. Sourcing leaders create visions for their teams that answer the question: Where should we be in X number of years? These visions articulate the general idea of a desired future state that is easily understood by team members and customers.

A great vision, is the first step in outlining the future direction of the organization, creating a common target around which even the most disparate teams can unite.

A great vision, however, is not enough to ensure success. Now, the difficult work begins. As with any journey, the destination is just a point on the map; the journey itself will make the difference in how successfully and quickly you arrive at that destination. Thus, the strategic sourcing roadmap (SSR) is crucial to moving your team from where it is today to where it wants and needs to be.

The SSR outlines the strategies to achieve your future state, and includes tactics that will be employed to get there, collectively providing milestones on the journey to your vision. The strategies you choose are dictated by the desired future state. For example, if your vision includes reducing costs, then one of your strategies could be to optimize competition to drive down supplier prices. The outcome of creating the SSR is identifying and communicating all the strategies used to achieve the vision, including a comprehensive plan for how (and on what) the team will focus over the next 12 to 24 months. This will also justify resource allocation.

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Special points of interest:

- Create a Great Vision
- New TechBuy Functions/ Enhancements
- TechBuy Job Aids
- Purchasing Department Contacts

TechBuy System Functions/Enhancement

Invitrogen[™] is part of Life Technologies.

Invitrogen is changing thier name to Life Technologies. Now, all of your Invitrogen products can be ordered at Life Technologies. The official name change will occur 1/23/2012 to Life Technologies; the TechBuy punch-out has already been updated. The Vendor Team will

be updating the vendor tables prior to December 23rd.

BestBuy.Gov

BestBuy.Gov punch-out has been activated in TechBuy . Currently the vendor is not e-invoice enabled. All orders will be shipped as the vendor is unable to offer in store pick-up at this time.

Reminders

Need Assistance in Submitting TechBuy Requisitions The new Job Aids section has been added to the TechBuy Training Documentation page.

http://www.fiscal.ttuhsc.edu/purchasing/techbuydoc.aspx

Purchasing Department Contacts Office phone number; 806-743-7841 Fax number 806-743-7850

New TechBuy Functions/ Enchancements

Reminders

Purchasing Contacts



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New to HSC Purchasing, Janice Brumley—Section Supervisor ext. 264

Purchasing Contacts



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Purchasing Contacts

Purchasing production



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Stay updated and informed!

For TechBuy news, information and updates be sure to sign up at: http://www.fiscal.ttuhsc.edu/ banner/usergroups/ UserGroups.aspx

